

Kelvin Khisa Fwamba
www.iko.co.ke - Free Soko for Kenya
15 mins

sweet potato vines

KSh65

Bungoma

Orange fleshed sweet potato vines for sale at ksh 3/- per vine. Orange fleshed sweet potato cuttings also available at ksh 65 cents per cutting. A bag of vines goes for ksh 3000/-. For orders call 0715696269 or inbox me. One acre of vines remaining.



You, Sindi Kiriimi and 362 others

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Monica Kangogo
I need the vines. Price per bag pliz

2 w Like Reply

Hillary Mashata Sikazwe
HOW MANY BAGS OF SWEET POTATOES CAN ONE GET FROM ONE HECTARE IF A GOOD JOB HAS BEEN DONE

2 w Like Reply

Jane Njuguna
U need gloves to protect hands

2 w Like Reply

Allan Onyango
they use gloves during harvesting

2 w Like Reply

Write a reply...

Botanical Medicine

Write a comment...

Kelvin Otieno Digital Farmers Kenya
23 February

Hallo fellow farmer, my sweet Potatoes are ready now .pliz help me to market them



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11:57 AM

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Allan Onyango ▶ Digital Farmers Kenya
26 April · 🌐

A friend is selling sweet potatoes 35 bags @4500per bag location is migori for details reach him through 0721 603002 his name is Joseph .. Hes not...

364 137 comments

Luopean Odhiambo Mavine
Sweet potato no cassava

Kelvin Otieno ▶ Digital Farmers Kenya
23 February · 🌐

Hallo fellow farmer, my sweet Potatoes are ready now .pliz help me to market them

275 54 comments

Anna-Rose H Mersh
all sweet potato varieties are sutible for high blood pressure grin

Peris Mwiiri ▶ Digital Farmers Kenya

Kelvin's post

You, Sindi Kirimi and 273 others

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Adwar Gerald
Next time do it the other way round. Get the market first then plant. Learn from the mistakes made in the past. Send me your number on msg please

11 w Like Reply 4

Arap Chelule
@ how much I hv an interested friend

11 w Like Reply

Mercy Odero
In ksm interested, where are you?

11 w Like Reply

Susan Kirungu
Leta Thika tuuze 😄 1

11 w Like Reply See Translation

Daughlas Onchari Omweno
Ur location

11 w Like Reply

Write a comment... GIF 😊

11:57 AM

Jackson Njuki ▶ Digital Farmers Kenya
14 December 2017 · Ngong · 🌐

Orange flesh sweet potatoes for sale
Location: Voi , inbox for contacts and details.

Like Comment

Write a comment... GIF 😊

Jackson's post

You, Elizabeth Ngundo and 77 others

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Ezra Tutu
Yummy

21 w Like Reply

Ezra Tutu
Need the yellow Vines...

21 w Like Reply 1

Philip Kosambo
Am Philip from Organi Limited we are in need of OFSP how do we meet

21 w Like Reply 1

Paul Binot
I have some too. In Nakuru.

21 w Like Reply

Write a reply...

Like Comment

Write a comment... GIF 😊



Key Performance Indicators



Srini Rajendran

SASHA SGA meeting, Kigali 14th May 2018

KPI definition



- KPI is a **type of performance measurement** that helps you understand how your organization or department is **performing in relation to your strategic goals and objectives.**

- One way to evaluate the relevance of a KPI is to use the SMART criteria. The letters are typically taken to stand for specific, measurable, attainable, relevant, time-bound. In other words:
- Is your objective Specific?
- Can you Measure progress towards that goal?
- Is the goal realistically Attainable?
- How Relevant is the goal to your organization?
- What is the Time-frame for achieving this goal?

Overall Business Strategy

What is the organization trying to accomplish



Goals and Objectives

What are the short and long-term objectives to achieve strategies



Key Business Objectives

What are the important actionable steps to meet the goals and objectives



Key Performance Indicators

What measures of successes indicators



Supporting Matrix

Steps to build KPI

Understand Business context

- What are your business goals?
- What are the success factors?
- What results do you expect to achieve?

Prepare Action Plan/activities

Ask your team a number of “How” and “What” questions to make sure they know how to execute the strategy and achieve business goals

Measurable Indicators if not, go back step 1 & 2

Make sure that your team knows how to get the value for indicators and calculate the performance

Build strategy map with cause-and-effect connected goals, align action plans and KPIs.

- Follow these steps when defining a KPI:
- What is your desired outcome/objective/goal?
- Why does this outcome matter?
- How are you going to measure progress through indicators?
- How can you influence the outcome?
- Who is responsible for the business outcome?
- How will you know you've achieved your outcome?
- How often will you review progress towards the outcome?

10 biggest mistake do in KPI



- Not linking KPIs to your strategy
- Measuring everything that is easy to measure
- Not involving senior management in developing indicators
- Not analyzing KPI indicators to extract business-relevant insights.
- Not challenging and updating KPI indicators

Supporting Matrix



- Dashboard
- Performance calendar
- Matrix table
- Graphs

Critical Success Factor	Key Result Area	Key Performance Indicator
Financial Performance	<ul style="list-style-type: none"> • Cost • Revenue 	<ul style="list-style-type: none"> • Maintenance cost/unit* • ROI (maintenance)
Customer Satisfaction	<ul style="list-style-type: none"> • Quality • Service 	<ul style="list-style-type: none"> • No. of complaints • Value for money • Referrals
Process Performance	<ul style="list-style-type: none"> • Equipment performance 	<ul style="list-style-type: none"> • OEE**
Employee/Environmental Safety	<ul style="list-style-type: none"> • Health • Safety • Legal requirements • Environment 	<ul style="list-style-type: none"> • No. of Accidents • No. of HSE complaints • Employee complaints

Table 1 Balanced Scorecard approach to maintenance management